



Why are Trends Important?

- The Consumer's wants, needs, style and taste are constantly changing
- Consumer Trends help shape our Flower/Foliage Industry.
- Consumers drive our Flower Industry- so we must have what they want and need
- Trends will happen- with or without your & your attention- and create opportunity
- Trends Keep your Business relevant Alive and Thriving



What's my process for Trend forecasting?

- Be Observant- "Eye the Consumer" and everyday Interactions
- See what's developing- before the consumer- DMC Design Expert
- Create Trend Reports- outside the Flower Industry
- Watching- concepts, colors, and symbols- coalesce
- Looking for Market Support- as concepts emerge and evolve



TRENDSYNTHESIS*

uBloom.com/Trends2019







FREE VIDEO ON APRIL 22







The uBloom.com
Trend Synthesis is
created by J Schwanke,
and brought to you by:





Cards – on the chairs.. Additional cards at the LIFE in Bloom Booth in the Flower Fair





Each Trend includes:

- Curated- Color Palette
- Arrangement Example + Free Video Tutorial
- Featured Flowers & Foliage
- Detailed Trend Description
- Pinterest Board Links provided
- Downloadable PDF 6 page full color www.uBloom.com/Trends2019





"COZY" Trend

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Flower Clouds





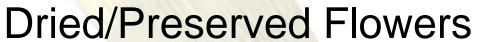






















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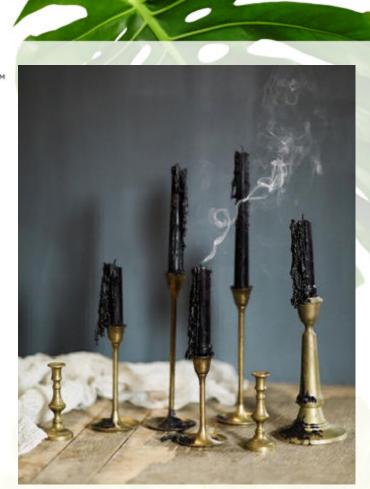
"Moody"





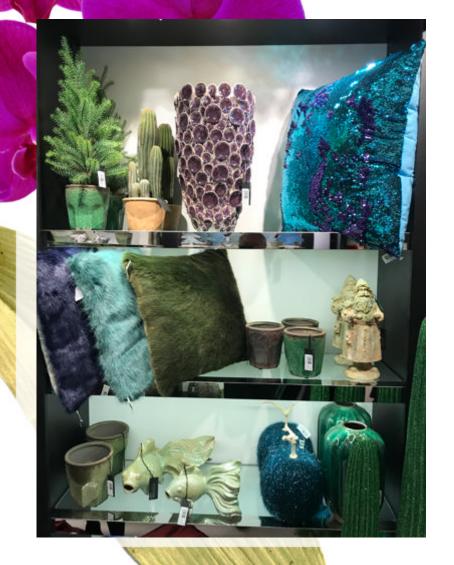






"Dark Shadows"





















"Intense"



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Succulents & Dahlias









Depth Influenced Weddings





"Legendary" Trend

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Hollywood Legends

Classic Hollywood Glamour











"Stemmed Gardenias"









Wedding & Event



Feather and Composite Flowers













"Gold"









Sunglasses Diamonds Pearls/Gems









"Classic Hollywood" -Inspired









Mash-up Evolution



uBloom.com/Trends2019 "Monstera Madness" **Trend**

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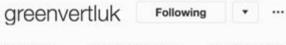












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Tropical Foliage of ALL Types... and Plants









"the Sill" -Millennials Plants -Child Substitute







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Booth Inside the
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Additional Cards and
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